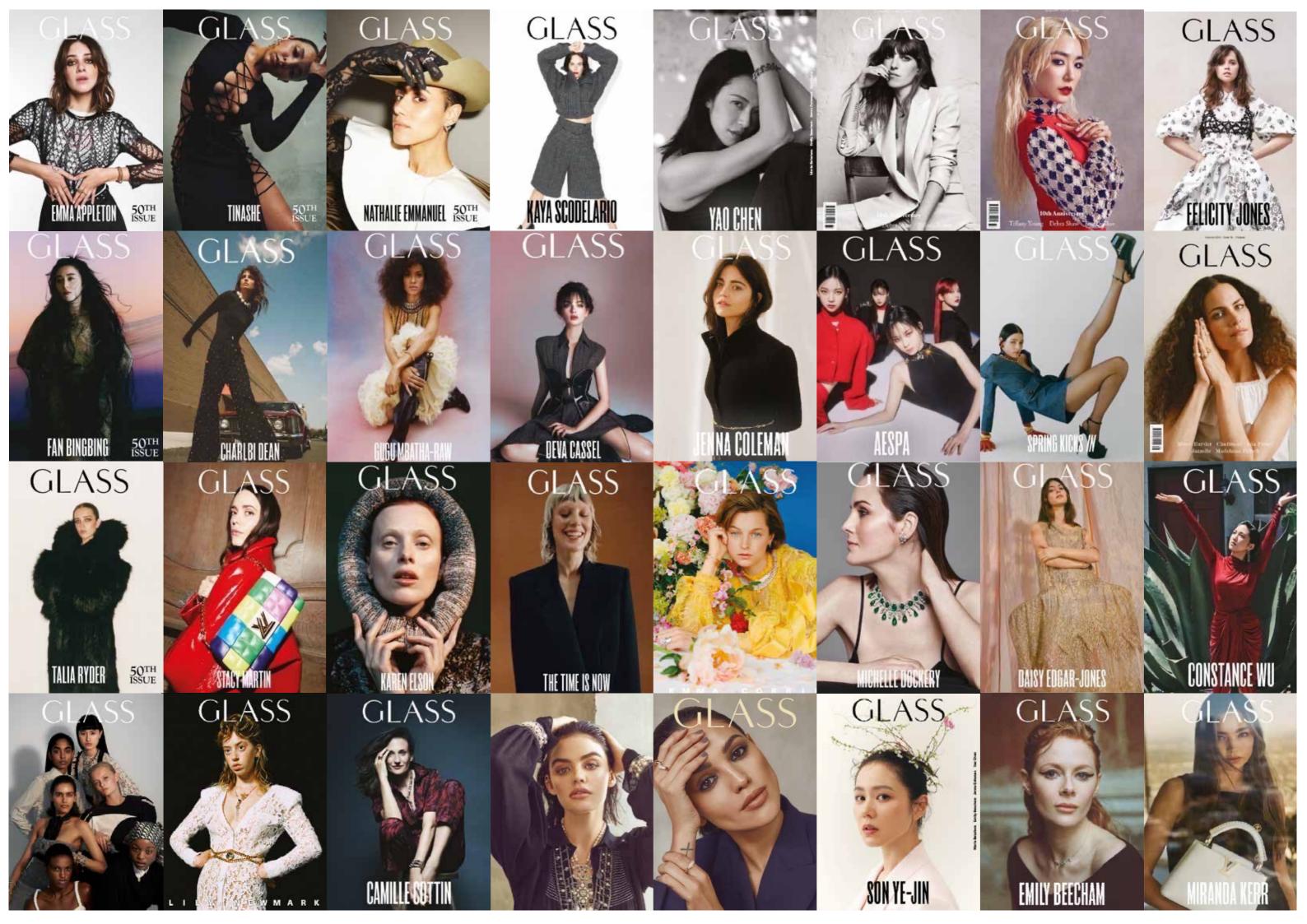


timeless / transparent / thought provoking

Media Pack 2023

Hong Kong • Shanghai • London • Los Angeles





## The Magazine

Glass magazine is a quarterly publication focussing on cuttingedge modern culture with a particular focus on Asia. Glass offers a combination of authoritative features and powerful visual images, drawing from a host of respected international contributors. Pioneers and leaders in the fields of art, fashion, culture, architecture and humanitarian work are carefully selected each issue and invited to offer engaging, incisive insight guided by an inspirational quarterly theme. With an emphasis on the highest quality of both our content and the physical magazine, we aim to make each issue of Glass a publication to keep and revisit, much like a timeless book. Other products that we produce include web-based special projects, advertorials, special supplements, media events, exhibitions and audio-visual products, working with collaborators and various sponsors.

In addition, our comprehensive website, www.theglassmagazine.com, is updated daily and has become a definitive resource for the latest coverage of fashion, art, design and lifestyle news and features. Its status figures have surpassed other more established publications online and theglassmagazine.com is now one of the highest ranking online magazines in UK and China (including Hong Kong).

In 2017 we launched a separate Glass Man book, which was wrapped with the Glass magazine and focussed solely on men's fashion and lifestyle choices. In 2019, in response to its incredible success, we launched Glass Man as a standalone title.

Our seasonal editorial coverage calendar is as follows:

SPRING: Glass – women's spring collection, beauty and jewellery special, city breaks, Basel

2023, SIHH 2023

SUMMER: Glass – pre-fall collections, couture collections, art and design special focus, fine

jewellery preview, exotic travel, LFW top trends, SIHH round up

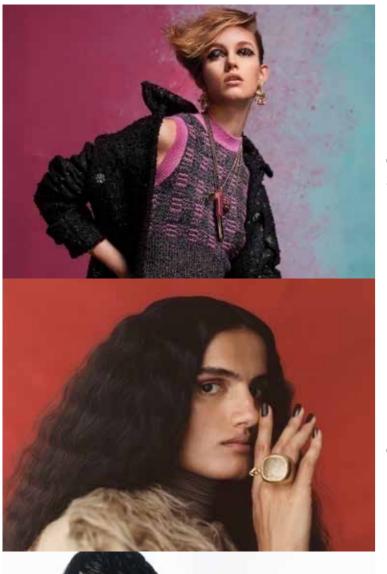
AUTUMN: Glass – fall collection previews, fine jewellery focus, celebrity focus, autumn watches

WINTER: Glass – couture and resort collections, art preview, gifting special, winter travel

## Glass Magazine online: the glass magazine.com & Glass TV

Glass online reflects and complements the print version of Glass magazine. Our groundbreaking video section provides a platform for specially curated visual works. The video editorial section also provides an opportunity to display clothes and products like never before, shot as they are by leading up-and-coming directors and film editors, in collaboration with the Glass team.

Content on Glass online is up to the minute, detailed, varied, witty, stylish and of the highest quality and includes newsletters, competitions and news stories on fashion, music, art, design, travel and dining – featuring international cultural events, with a strong Asian angle, from the top galleries and auction houses which is of relevance for our well-travelled sophisticated readership. In addition, the site has hosted unique collaborations with brands such as Burberry, Lacoste and Eurostar.



## style

Fashion, Celebrities, Trends

Chanel AW22 Ready-to-Wear Collection for Glass Autumn 2022



Luxury, Trends

Chanel beauty by Kim Brown for Glass Autumn 2022



Luxury, Design

Louis Vuitton Spirit High Jewellery Collection Glass Autumn 2022

## the art of living

Travel, Architecture, Design, Sustainable Living

## **Our Market**

Glass Magazine targets the reader with a thirst for knowledge beyond the noise of publicity; a thinker armed with a discerning appreciation of aesthetics, artistic integrity and current affairs.

They are ABC1, aged 25 – 55, highly literate in fashion, art, design and music who are early adopters that want to invest their resources and influence opinion with their progressive tastes. Aware of current vogues, they seek to discover new experiences and discover talents beyond the confines of press releases, mass-culture media and downmarket advertisers.

## Glass Readership Characteristics (December 2022, n=85)\*

\*General Characteristics\*

Gender Male 24%, Female 76%

Age Range 25 - 55 Median age 34

Marital Status Single 66%, Married 34%

Employment Employed 99%, Professionals: 91% Education University/Postgraduate level 95%

- \* Median household income: 302,000 USD/year
- \* Luxury goods/services consumption in the last six months:

Luxury Travel 99%

(> 10 leisure trips: 97%; >10 business trips: 99%) Watches 99% Shoes & Accessories 99% Luxury Clothes 99% Fine Jewellery 92% Fine Dining & Wines 92% Luxury Car 80%

Fine art 45% Yacht 23%

- \*Average primary home price: \$4.1 million USD
- \*Do you own a second home: \*88% (In Europe 79%)
- \*Private banking/Wealth management client: \*77%
- \*First Class/Private Jet users: \*39% \*Business Class: \*99%
- \*Town/Country Club/Chamber of Commerce
  Member: \*98% \*Data from Cypress Market Research,

## **Media Information Print**

## Media Information Online

Language English
Period Quarterly
Circulation 112,000
Readership 555,000
Price £7.99
For all advertising enquiries please contact
Ethan Long - ethan@theglassmagazine.com

On our website www.theglassmagazine.com our current monthly unique user count is 200,000 with 5,700,000 avg clicks total.

Geography: 62% Europe (top cities: London, Paris, Berlin);
24 % Asia (HK & China 80%, top cities: HK, Beijing);
14% USA & ROTW (Top cities: NYC, LA, Toronto)
Our social media follower / reach counts are as follows:

Facebook 48,000 followers

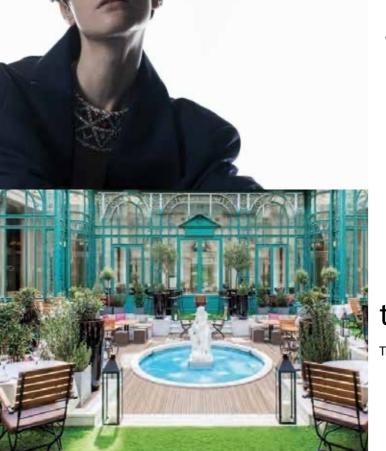
2000 avg weekly post reach total

Twitter 30,000 followers

10,000 avg weekly tweet reach total

Instagram 1.1 million followers

40,000 avg weekly likes total











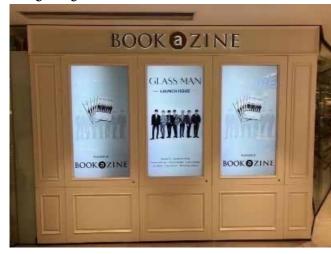




PENTINE 10.conso.como

National Portrait Gallery

#### Hong Kong







Los Angeles



### Examples of placements include:

Hong Kong
Ritz Carlton
The Upper House
Four Seasons Hotel Hong Kong
Mardarin Oriental Hotel
Conrad Hong Kong
Royal Hong Kong Yacht Club
American Club
HK Country Club

United States of America Airport Club Suites Frieze New York

Taipei Westin Hotel Taipei Meridien Hotel Paris Eurostar Lounges

Singapore Changi Airport St Regis Marina Sands Four Seasons Shangri-La

Beijing
VIP lounges in T1, T2, T3
The Opposite House
The St Regis Beijing
The Peninsula Beijing
Guangzhou
Hanzhou
Shenzhen

Shanghai Hongqiao Airport Pudong Airport The Peninsula Shanghai The St Regis Shanghai Four Seasons Shanghai Portman Ritz Carlton Shanghai Park Hyatt Shanghai Grand Hyatt Shanghai Chambers of Commerce

United Kingdom Private Jet Lounges in Gatwick, London City, Farnborough, Luton, Royal Lounge and First Class Lounges Heathrow Frieze London

### Distribution

Glass is distributed by The Logical Choice Group to key newsstands and specialist bookshops in London, New York, Hong Kong and Shanghai as well as key cities around the world such as Los Angeles, Singapore, Paris, Tokyo, Milan and Beijing.

Our distribution strategy involves sales to key newsstands, department stores, galleries and retail bookstores internationally through both direct retailing and via our distributor. Glass is distributed to over 1,000 retailers with marketing activity in each quarter including store displays, events and stands in key art and fashion happenings e.g. Frieze and Art Basel HK. A direct involvement in our distribution distinguishes Glass from other titles and ensures we retain a loyal customer base in our chosen markets.

### Examples of bookshops and outlets include:

USA, Macau American Magazine & Book Co Barnes & Noble Straight Bookstore, Poly U P'N Supermarket, Flower city The Peninsula Hotel

Japan, Korea, Taiwan Apollo Book Co. Ltd, Japan Athens, Osaka Eslite, Taiwan Kyobo Bookstore, Paiu, Gwanghy

Kyobo Bookstore, Paju, Gwanghwamun, Jamsil

Gangnam, Korea Mag Freak, Taiwan

Young Poong Bookstore, Coex, Jongno, Yeouido, Gangnam, Korea

China, HongKong Book Trader, Shanghai

Bookazine, Prince's Building, IFC mall, Exchange Square, Pacific Place, Times Square, Repulse Bay, Shui On Centre, Wanchai, Discovery Bay,

HongKong

Charter House, Beijing, Shanghai China Tex Info, Guangzhou

Cnpie, Shanghai

Joint Publishing, Guangzhou Shibeitan Book Co Ltd, Beijing St Regis Hotel, Shanghai, Beijing Sun Fashion, Shenzhen

Relays, Hong Kong International Airport Lagardere Bookshop Honggiao Airport, Shanghai

The Book Worm, Beijing, Chengdu, Suzhou

The Peninsula Hotel, China Time Zone 8, Beijing Trend Lounge, Beijing Europe Artazrt, Paris Arteum Service, Paris Chaip Coin Co Ltd, Germany Conran Shop, Paris Drugstore Publis, Paris Les Papeteries, Paris Les Mots à la Bouche, Paris

Librairie Du Palais De Tokyo, Paris Librairie Georges Pompidou, Paris

Foyles, London Harrods, London

Lorette News, Paris

Hop Pop Pop Editions, Paris

Institute of Contemporary Arts, London

KD Presse, Paris K Presse, Germany Kiosque Bogo, Paris Magazine Brighton Ltd, UK Mandarin Oriental Hotel, London National Portrait Gallery, London

Nobletime, Zurich Newsstand ONLINE, UK

Relays, Hong Kong International Airport

RIBA, London Schmitt & Co, Germany Selfridges, London S.G.E.L., Spain

The Serpentine Gallery, London

Thierry Presse, Paris Westfield Centre, London WHS Travel, UK, Paris Wittwer, Germany 18/20 Archives, Paris

















## **Advertisers**

Glass welcomes advertisers with an eye on Asia/UK /Europe markets. Glass approaches advertising with the same high level of integrity that is applied in our editorial work. The finest advertisers are showcased within its pages. A responsible advertising style is part of the key to holding our market position as a discerning title above the rest.

We work extensively with our advertisers to ensure focused coverage which supports the vision of the magazine.

Members of the Glass team are available to produce advertorials for brands that choose to further utilise our expertise and tapered fashion direction. This, we feel, is the ultimate expression of responsible advertising.

Advertising support in Glass magazine from August 2009 to present include:

navertising suppor	till Glass magazine nom nagast 200	o present melade.	
Chanel	Parfums Christian Dior	Graff	Netjets
Dior	Céline	de Grisogono	<b>Audemars Piguet</b>
Gucci	Bally	Annick Goutal	Chanel Beauty
Louis Vuitton	Chloé	Serge Lutens	Chanel Fine Jewellery
Yves Saint Laurent	Salvatore Ferragamo	Backes & Strauss	H Moser
Cartier	Kenzo	Lancel	London Home Solution
Van Cleef & Arpels	Dunhill	Thomas Lyte	Beauchamp Estates
Versace	Zegna	Mandarin Oriental Group	YSL Beauty
Burberry	Bvlgari	Peninsula Hotels	Langham Place
De Beers	Vivienne Westwood	Henry Moser	Frieze
Kent & Curwen	Breitling	Patek Philippe	CNN
Cerruti	Jean Paul Gaultier	Burberry Prorsum	Victoria Miro
Lanvin	Yohji Yamamoto	Shanghai Tang	Harry Winston
Wapping Gallery	TIGI	Issey Miyake	Hermès
Omega	Richard Mille		Dior Beauty
			Guerlain

## **Editorial Calendar 2023**

	Advert booking deadlines	Advert artwork deadlines	Go to press dates	On sale dates
Spring 2023	27 January 2023	14 February 2023	27 February 2023	23 March 2023
Summer 2023	21 April 2023	10 May 2023	24 May 2023	22 June 2023
Autumn 2023	19 July 2023	02 August 2023	16 August 2023	14 September 2023
Winter 2023	18 October 2023	31 October 2023	16 November 2023	14 December 2023

## Glass magazine 2023

Circulation Asia Circulation UK & rest of World Estimated Readership	55,000 55,000 555,000	Inserts Loose Machine Insert - £98 per '000 + display page rate per leaf
	GBP excl VAT	Loose Hand Insert -
SPS Run of Magazine* DPS Run of Magazine**	£10,435 £15,600	£139 per '000 + display page rate per leaf  Tip On – Rate on Application
Outside Back Cover* Inside Back Cover single* Page Facing Contents* SPS Specified Position*	£18,355 £13,075 £11,300 £10,770	Scent Strip – Rate on Application  Promotions / Advertorials  Promotions are carried out by arrangement  And only at the consent of the  Editor-in-Chief and the Executive Director  For promotions and advertorial enquires for both  print and online call +44 (0)20 397 0808  Colour and mono advertisements are charged at the same rate
1st Double page** 2nd & 3rd spread** 4th & 5th spread** Inside Back Cover spread**	£25,700 £24,320 £22,932 £22,932	
8 Pages Campaign Showcase 6 Pages Campaign Showcase 4 Pages Campaign Showcase	£42,000 £33,090 £25,695	

Preferential rates for contract advertising and annual renewal

## **Print Technical Specification**



\*Glass SPS

\*\*Glass DPS

215(w) x 280mm 430(w) x 280mm

225(w) x 290mm with Bleed 440(w) x 290mm with Bleed

All material to be supplied digitally as pdf Image resolution 300dpi for colour and grey-scale. 1,200dpi for monochrome bitmap images. Colour CMYK The file content must meet the following specifications: Acrobat 4.0 - 8.0 compatibility Physical colour proofs required with all digital files submitted

## theglassmagazine.com – Digital Rates 2023

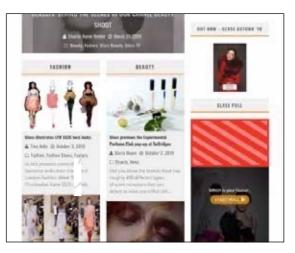
Front & Article Page



Background 1800 x 1600 px £80 CPM

Square 360 x 360 px £20 CPM

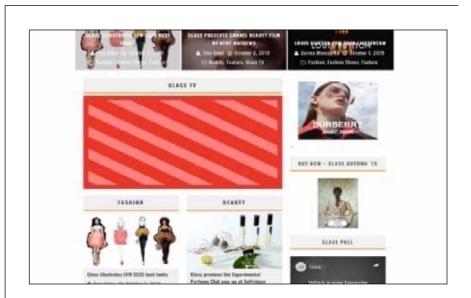




MPU 336 x 280 px £35 CPM

# Technical Specification

All material to be supplied digitally as web friendly png, jpg or gif files. Image resolution 72dpi. RGB colour.



Video (glassTV) roll: £60 CPM Email sponsorship: £55 CPM Custom solution: POA Sponsorship: POA

## **Glass Creative**

# Advertorials produced by the Glass creative team for select clients

Advertorial: Louis Vuitton Spirit Glass Issue 51 Autumn 2022









Advertorial: Dior Beauty Glass Issue 51 Autumn 2022



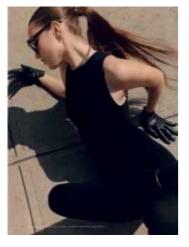




Advertorial: Talia Ryder x Saint Laurent Glass Issue 50 Summer 2022













## **Advertising Representatives**

### **Print Advertising**

Asia
The Media Representative
Company
the media representation

themediarep@gmail.com +852 2838 8702

Italy, UK and France

Glass – Ethan Long ethan@theglassmagazine.com +44 (0)20 3397 0808 America Couturemarketing.com Karen Couture Karen@couturemarketing.com +1 917-821-4429

UK & Switzerland
Jucilla Walters
jucilla@theglassmagazine.com

### Online Advertising

Ethan Long ethan@theglassmagazine.com

For more enquiries and special projects please contact: ethan@theglassmagazine.com +44 (0)20 3397 0808

## **Global Glass Offices**

London Office Monomark House 27 Old Gloucester Street London WC1N 3AX T +44 (0)20 3397 0808 F +44 (0)20 3397 0448 Hong Kong Office Editorial 5/F, Caltex House, 258 Hennessy Road, Wanchai, Hong Kong T + 852 2865 2786 F + 852 2865 9663 Los Angeles

Hong Kong: Advertising 19th Floor, IFC Two, 8 Finance Street, Central, Hong Kong T: +852 2838 8702 M: +852 9276 1011 F: +852 2572 5468

### Advertorial: Chanel Première Watch Special Issue 51 Autumn 2022

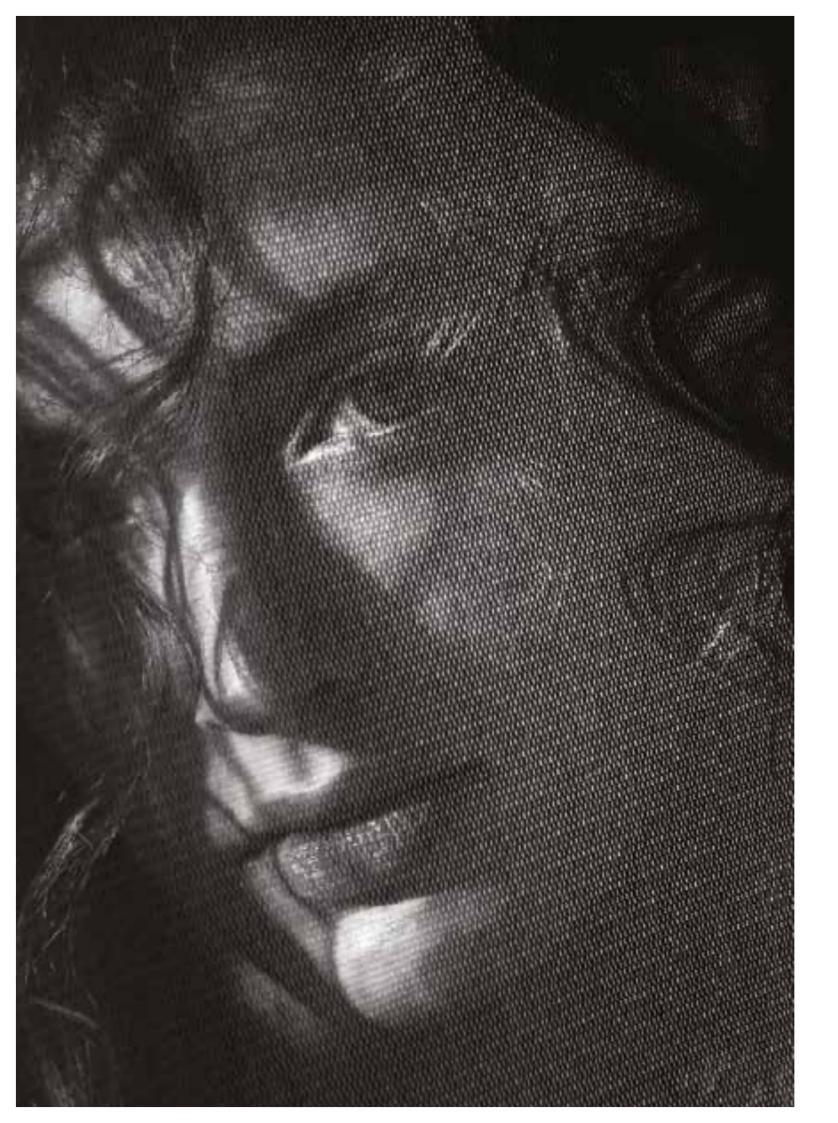




### Advertorial: Bulgari Glass Issue 48 Winter 2021







## The Print Team

Executive & Editorial Director

Editor at Large

Nicola Kavanagh, Caroline Simpson

Tet Yap

Art Direction Consultant Ben Slater
Fashion Director Katie Felstead

New York Menswear Editor Christopher Campbell

Senior Fashion Editor

Managing Editor

Casting Director

Graphic Designer

Art Editor

Lily Rimmer

Imogen Clark

Paul Isaac

Vivian Hui

Allie Biswas

Travel Director Amanda Bernstein

Deputy Features Editor Izy Yap
New York Editor Ssam Kim
LA Editor Sheridan Ward

NY Correspondents Emily Rae Pellerin, Peter Yeoh

Hong Kong Editor Jake Lee

Contributing Art Editor

Editorial Assistants

Amber Backhouse

Alicia Tomkinson Ben Sanderson Zlata Kryudor Angela Cobbinah

Sub-Editor Angela Cobbina
Global Head of Advertising Anne Peterman
UK, Europe & Glass Online Ethan Long
North America Jucilla Walters
Hong Kong & Asia Michelle Li

## **Terms & Conditions**

All advertisements are pre-paid unless a previously set up account has been agreed. All accounts are payable within 14 days after invoice date that shall be submitted on release of the publication on news stands. Agency discount is set at 10%. Acceptance of all advertisements is dependent upon the advertisers warranty that the advertisements do not contravene with any regulations of provisions of the law. All advertisements must comply with the British Code of Advertising Practice. Special positions are offered on a first contact basis when available. Options on these pages are held for a limited time frame.

Glass can offer advertisers a portfolio of creative formats and are pleased to support you to achieve the objectives of your campaign. We also offer an ability to undertake specific projects with brands who wish to more deeply engage with their target audience. Advertisers are seen as collaborators with whom different print and digital media options can be utilised in the most creative manner to best appeal to their target market.

All rates are subject to VAT where applicable.

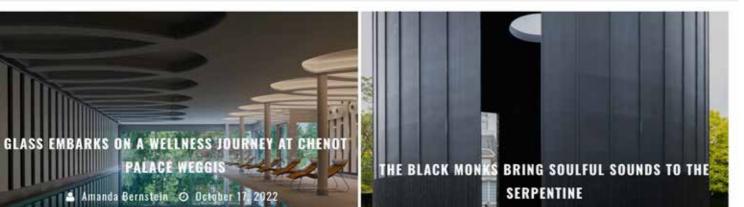
FASHION + BEAUTY + CULTURE + TRAVEL + BOOKS MUSIC + ART + DESIGN + DINING + GLASSTV Q

BREAKING → LALIQUE FACTORY CELEBRATES ITS CENTENARY

PALACE WEGGIS

📤 Amanda Bernstein 🧿 October 17, 2022

🗅 Feature, Switzerland, Travel



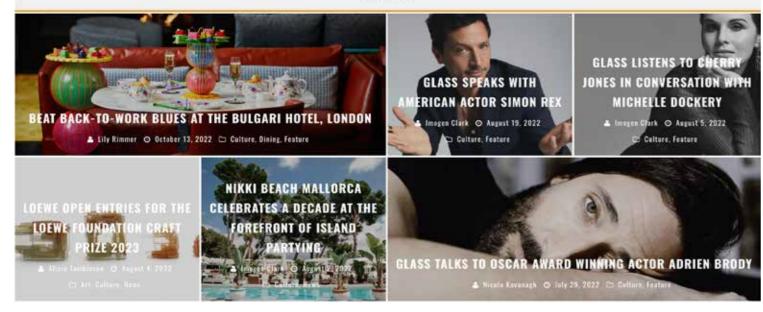
▲ Derby Jones O October 14, 2022 □ Art, Feature







### CULTURE



## theglassmagazine.com and Glass TV Team

Editor-in-Chief (Global) **Associate Editor Features Editor** Travel Editor **Grooming Editor** NY & LA Grooming Editor **Music Editor** Contributing Art Editor **Graphic Designer** Online NY&LA Correspondent **Contributing Writers** 

Imogen Clark Ben Olsen Adina Ilie Amanda Bernstein **Thomas Marrington** Sheridan Ward Katrina Mirpuri Peter Yeoh Vivian Hui Ssam Kim Imogen Clark Amanda Bernstein **Derby Jones** Sara Kirkwood Michele Kirsch

Sean Sheehan Adina Llie **Daniel Jeakins Derby Jones** Sara Kirkwood Michele Kirsch Charlie Newman Olga Petrusewicz Lily Rimmer Ben Sanderson Caroline Simpson Sean Sheehan Alicia Tomkinson **Amber Backhouse Zlata Kryudor** 

Charlie Newman



### **Contact Details**

Tet Yap Ethan Long Imogen Clark Vivian Hui

Director **Advertising Manager** Editor-in-Chief **Graphic Designer** 

tet@theglassmagazine.com ethan@theglassmagazine.com imogen@theglassmagazine.com vivian.h@theglassmagazine.com